

## Monthly Newsletter

### President's Message:

At Aquarius Supply, we pride ourselves on being the "honest distributor." Please be careful of other supply houses that offer one price and bill you for another and constantly change the prices on your invoice. Aquarius will only change your price when our vendors' prices change. Our family run business follows honest business practices with a high level of integrity. You don't have to audit your Aquarius invoice which saves you time to conduct your business. Please check out our training seminars, new products and the marketing materials Aquarius has to offer. Thank you for your support.

Robert Beausoleil

## Teaching Seminars- Diversify your business

**Hands-On Lighting Seminar.** Learn design and installation techniques of low voltage landscape lighting by the professionals at CAST Lighting. The following dates and locations are scheduled:

9/15/09	Princeton Junction, NJ	9/23/09	Fredericksburg, VA
9/16/09	Hawthorne, NJ	9/24/09	Ashburn, VA
9/18/09	Plymouth Meeting, PA	TBA	Avalon, NJ
9/22/09	Charlottesville, VA		

**Hands-On Pond Seminar.** Learn design and installation techniques of pond installations by professional representatives from Easy Pro and Firestone. The following dates and location are scheduled:

9/30/09	Montvale, NJ	10/07/09	Sterling, VA
10/2/09	Lafayette Hill, PA	10/09/09	Dyke, VA
10/6/09	Midlothian, VA		

**Waterfeature Marketing and Sales Seminar-Classroom Style :** —New this year— Learn about the pond industry, pond construction, technical information, troubleshooting and sales/marketing techniques. Conducted by Jim Daulerio, of Splash Marketing, who has over nine years experience in representing the water garden industry. Jim has taught over 100 classes from pond construction, to sales and marketing, to design and installation. The following dates and locations are scheduled:

9/14/09	Chantilly, VA
9/22/09	Hawthorne, NJ
9/23/09	Norristown, PA

Please register for the Aquarius sponsored training seminars at [www.aquariussupply.com](http://www.aquariussupply.com) or call 973-423-0222 ext. 24. For the latest training schedule, please visit our website at [www.aquariussupply.com](http://www.aquariussupply.com).

**Sales Seminar:** sponsored by New Jersey Landscape Contractors Association (NJLCA). A one-hour seminar to introduce a new selling system, turning prospects into customers. Conducted by Danny Wood, recognized nationally as a business development expert and affiliated with Sandler Training. RSVP to NJLCA at 201-703-3600.

For a complete product line listing; please visit us on the web at [www.aquariussupply.com](http://www.aquariussupply.com). You can also order online, 24/7 at [www.webstore.aquariussupply.com](http://www.webstore.aquariussupply.com).

# AQUARIUS SUPPLY™

WHERE THE PROFESSIONAL CONTRACTOR COMES FIRST™

## RAIN BIRD®

August Special  
20% Off

NEW



### Rain Bird XF™ Series Dripline

The most flexible, kink-resistant tubing available, it's ideal for irrigating areas where traditional drip tubing is difficult to install. XF™ dripline is perfect for small, narrow and tight planting areas, as well as areas with tight curves or many switchbacks.

### Rain Bird XF™ Series Dripline

Rainwater Harvesting is here. Please contact an Aquarius Associate for any questions you may have on this new product line.



### New Product at Aquarius Supply DETENTION BASINS, PONDS, RAINWATER HARVESTING

The EcoRain™ Modular Rain Tank is ideally suited for simple cost effective underground vaults that can temporarily store stormwater to be released in a controlled manner.

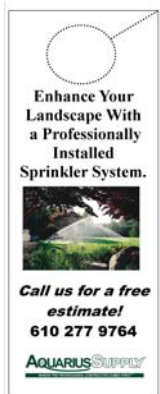
EcoRain™  
MODULAR  
RAIN TANKS



The EcoRain™ rain tank has more water storage capacity than gravel, is easier to clean and less prone to clogging, requires a smaller reservoir, uses less labor in excavating the basin and moving gravel. Now in stock at Aquarius!!

## Marketing Help is a Phone Call or Email Away!

Let your partners at Aquarius help you market and advertise your business with postcards, mailers, door hangers, invoice stuffers, and jobsite signs. Call your local branch, or email us at [Sales@AquariusSupply.com](mailto:Sales@AquariusSupply.com) for your **FREE** info.



Visit us on the web: [AquariusSupply.com](http://AquariusSupply.com) Order online: [www.webstore.AquariusSupply.com](http://www.webstore.AquariusSupply.com)

Questions or comments? E-mail us at [sales@AquariusSupply.com](mailto:sales@AquariusSupply.com) or call us at 800-922-0717